

Supporting Scotland's economic growth

Scottish Enterprise's and HIE's publicly-reported performance measures

AUDITOR GENERAL 

How Scottish Enterprise and HIE performed against their 2014/15 publicly reported measures. The enterprise bodies have performed well against their performance measures.

Scottish Enterprise		2014/15	2013/14	2012/13	2011/12	2010/11
Measure						
Achieve £x billion turnover growth by account-managed firms	Actual	1.3	1.3	1	1.2	0.79
	Target	(1.2-1.4)	(1-1.3)	(0.8-1.2)	(0.5-0.7)	(0.7-0.9)
Achieve £x million of leveraged investment from the provision of growth finance via the Scottish Investment Bank	Actual	99	93	60	57	
	Target	(70-85)	(70-85)	(60-75)	(55-75)	
Deliver £x million of additional capital investment in planned projects supported by Scottish Enterprise	Actual	409	267	216 (RSA only)	215 (RSA only)	
	Target	(150-275)	(250-350)	(150-250)	(200-250)	
Secure an additional £x million of additional commitments in R&D investment through Scottish Enterprise supported projects	Actual	149	153	134	(56)	104
	Target	(120-150)	(110-150)	(100-150)	(65-75) N/A	part target
Deliver x planned jobs through the attraction of inward investment	Actual	9,659	7,446			
	Target	(5,000-9,000)	(5,000-9,000)			
Deliver x planned High Value Added jobs through the attraction of inward investment	Actual	3,192	2,515	2,145	1,800	2,046
	Target	(1,800-2,500)	(1,800-2,500)	(1,800-2,500)	(1,600-2,400)	(1,600-2,400)
Help x companies achieve significant turnover growth from exporting	Actual	65				
	Target	(50-70)				
Identify x tonnes of CO ² savings arising from SE company support	Actual	339	320	348	191	
	Target	(250-350)	(220-330)	(200-300)	(110-170)	

Key: ■ target exceeded ■ target met ■ target missed ■ not measured

Highlands and Islands Enterprise						
Measure		2014/15	2013/14	2012/13	2011/12	2010/11
Forecast increase in turnover by supported businesses – £X million	Actual	122	89	90	104	
	Target	(80-100)	(70-90)	(70-90)	(50-70)	
Forecast increase in international sales by supported businesses – £X million	Actual	50	29	49	44	
	Target	(30-40)	(20-30)	(20-30)	(30-40)	
Jobs supported (created/retained) FTE – X	Actual	1121	882	809	1433	
	Target	700-900	700-900	700-900	700-800	
of which are in fragile areas – X	Actual	129	158	163	120	
	Target	(100-150)	(100-150)	(100-150)	(100-150)	
Forecast increase in turnover in the social economy – £X million	Actual	7	3.67	2.3	2.1	2.1
	Target	(2.5-3.5)	(1.5-2.5)	(1.5-2.5)	(1.5-2.5)	(2)
of which generated by community-owned assets – £X million	Actual	3.6	2.65	1.9		
	Target	(1.5-2.0)	(0.5-1.0)	(0.5-1.0)		
Account managed communities delivering increased community benefit – X	Actual	40	43	27		
	Target	(40-60)	(25-30)	(25-30)		

Key: ■ target exceeded ■ target met ■ target missed ■ not measured

Source: Audit Scotland, from Scottish Enterprise's and HIE's annual accounts



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